

# DIGITAL PATHOLOGY ANNUAL REPORT

## 2020 IN REVIEW

2020 took many unexpected turns, but cancer never slowed down in the face of the COVID-19 pandemic. Digital pathology adoption crossed an inflection point as laboratories adjusted to new ways of working, paving the way for pathology's AI-enabled future.

## INDUSTRY GROWTH

### World's largest tissue repository goes digital

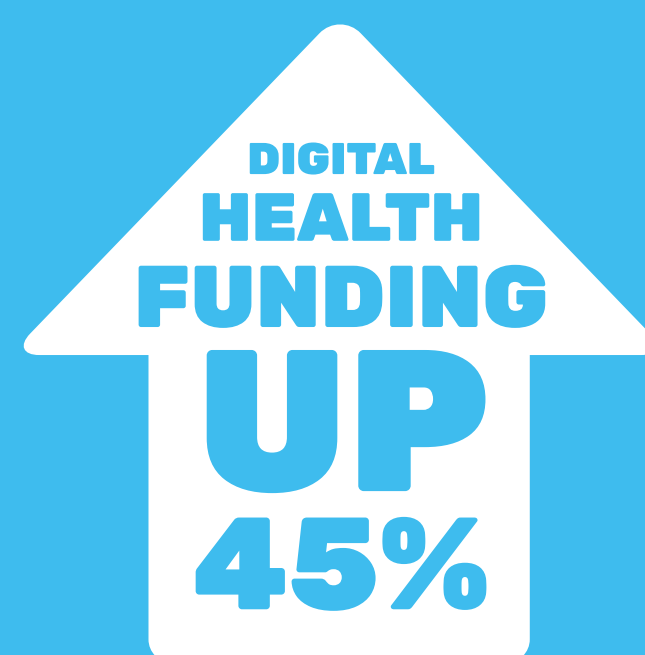
The Joint Pathology Center announced plans to modernize, unleashing a transformative wave of biomedical research<sup>3</sup>.



**55M+**  
GLASS SLIDES

**31M+**  
TISSUE BLOCKS

**500K+**  
WET TISSUE SAMPLES



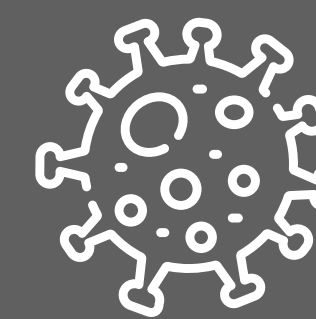
### Record-breaking investment

Digital pathology was no exception, signaling mainstream recognition that now is the time to advance cancer diagnosis and research<sup>4</sup>.

### Other big names go digital

- The NHS executes a multi-million pound initiative
- Mayo Clinic elevates its practice
- Norway realizes the future of pathology
- Israel's leading HMO deploys AI into its workflows

**2X**   
SCANNER PLACEMENTS YoY<sup>5</sup>



## COVID-19: THE UNEXPECTED CATALYST

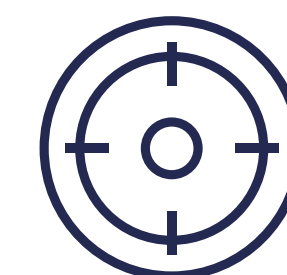
Unlike ever before, a laboratory's ability to operate in 2020 became directly tied to its digital footprint due to a heightened need to serve patients remotely. In response, the FDA issued emergency guidance aimed at helping laboratories rapidly get up-and-running with digital pathology<sup>1</sup>, and CMS issued a waiver making it easier for pathologists to work from home, leading to a surge in digitization<sup>2</sup>.

## READY FOR AI

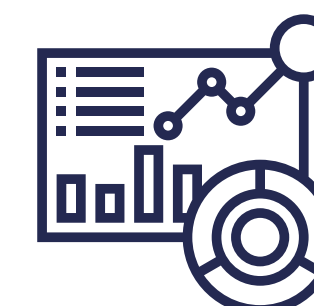
In a recent survey<sup>6</sup>, respondents from the pathology community revealed the following as the biggest benefits of AI adoption...



**80%**  
SAID  
**QUALITY IMPROVEMENTS**



**68%**  
SAID  
**IMPROVED ACCURACY**



**63%**  
SAID  
**GAINING NEW INSIGHTS**



**55%**  
SAID  
**OPERATIONAL EFFICIENCY**

## TOP REASONS TO GO DIGITAL<sup>7</sup>

- Rise in biopsy volume
- Shrinking pathologist population
- Reimbursement cuts
- Improved collaboration
- Cost savings
- Efficiency gains
- Gaining new insights from AI



**13-21%**  
PRODUCTIVITY  
AND EFFICIENCY  
GAINS FOR DIGITAL  
LABORATORIES

## RESOURCES

Looking to learn more about digital pathology? Here are some helpful resources:

[Digital Pathology Association](#)

[Dark Intelligence Group](#)

[Proscia](#)



<sup>1</sup> [https://www.fda.gov/media/137307/download\\_documents.cap.org/documents/cli-cms-remote-work.pdf](https://www.fda.gov/media/137307/download_documents.cap.org/documents/cli-cms-remote-work.pdf)  
<sup>2</sup> <https://www.ncbi.nlm.nih.gov/books/NBK236827/>

<sup>4</sup> State of Healthcare Report: Sector And Investment Trends To Watch (CB Insights, 2021)

<sup>5</sup> Proscia (Data on file)

<sup>6</sup> Digital Pathology and AI Adoption Survey (Proscia, 2020)

<sup>7</sup> Anatomic Pathology At the Tipping Point: The Economic Case for Adopting Digital Technology and AI Applications Now (Dark Intelligence Group, 2020)